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EMPLOYMENT:

University of California at San Diego – Rady School of Management *San Diego, CA*
Atkinson/Epstein Chair in Management Leadership
July 2020 – present

University of California at San Diego – Rady School of Management *San Diego, CA*
Professor of Finance
July 2017 – June 2020

University of California at San Diego – Rady School of Management *San Diego, CA*
Associate Professor of Finance
July 2013 – June 2017

University of California at San Diego – Rady School of Management *San Diego, CA*
Assistant Professor of Finance
July 2011 – June 2013

University of North Carolina – Kenan-Flagler Business School *Chapel Hill, NC*
Assistant Professor of Finance
July 2008 – June 2011

Securities and Exchange Commission *Washington D.C.*
Research Specialist
January 2003 – May 2003

EDUCATION:

Northwestern University – Kellogg School of Management *Evanston, IL*
Ph.D. in Finance, 2009

University of Southern California *Los Angeles, CA*
B.A. in Mathematics and B.S. in Business Administration
Summa Cum Laude, June 2003

RESEARCH INTERESTS:

Behavioral finance, Financial media, Networks and Social Media, Politics and financial decisions

PUBLISHED/FORTHCOMING PAPERS:

Engelberg, Joseph, Jorge Guzman, Runjing Lu, and William Mullins, *Partisan Entrepreneurship*, **Journal of Finance** 81(4), 1841–1892 (2026)

Dahl, Gordon, Joseph Engelberg, Runjing Lu, and William Mullins, *Cross-State Strategic Voting*, **American Economic Journal: Economic Policy** 18(1), 159–189 (2026)

Engelberg, Joseph, Runjing Lu, William Mullins, and Richard Townsend, *Political Sentiment and Innovation: Evidence from Patenters*, **Review of Financial Studies** 38(9), 2718–2758 (2025)

Choi, Young Jae, Joseph Engelberg, Frank Partnoy, Adam Reed, and Matthew Ringgenberg, *Zombie Stocks*, **Harvard Business Law Review** (2024)

An, Li, Joseph Engelberg, Matthew Henriksson, Baolian Wang, and Jared Williams, *The Portfolio-Driven Disposition Effect*, **Journal of Finance** 79(5), 3459–3495 (2024)

Brogaard, Jonathan, Joseph Engelberg, Sapnoti Eswar, and Edward Van Wesep, *On the Causal Effect of Fame on Citations*, **Management Science** (2024)

Choi, Young Jae, Joseph Engelberg, Frank Partnoy, Adam Reed, and Matthew Ringgenberg, *The Loan Fee Anomaly: A Short Seller's Best Ideas*, **Management Science** (2024)

Joseph Engelberg, Matthew Henriksson, Asaf Manela, and Jared Williams, *The Partisanship of Financial Regulators*, **Review of Financial Studies** (2023)

Cookson, J. Anthony, Joseph E. Engelberg, and William Mullins. *Echo Chambers*, **Review of Financial Studies** (2023)

Engelberg, Joseph, David McLean, Jeff Pontiff and Matthew Ringgenberg, *Are Cross-Sectional Predictors Good Market-Level Predictors*, **Journal of Financial and Quantitative Analysis** (2022)

Bliss, Barbara A., Joseph Engelberg, and Mitch Warachka. *Affiliation Bias in the Online Market for Rental Accommodation*, **Real Estate Economics** (2021)

Banerjee, Snehal, Bradyn Breon-Drish, and Joseph Engelberg. *Discussion of 'Disclosure Processing Costs, Investors' Information Choice, and Equity Market Outcomes: A Review'* **Journal of Accounting and Economics** (2020)

Cookson, J. Anthony, Joseph E. Engelberg, and William Mullins. *Does Partisanship Shape Investor Beliefs? Evidence from the COVID-19 Pandemic*, **Review of Asset Pricing Studies** (2020)

Engelberg, Joseph, David McLean and Jeff Pontiff, *Analysts and Anomalies*, **Journal of Accounting and Economics** (2018)

Engelberg, Joseph, David McLean and Jeff Pontiff, *Anomalies and News*, **Journal of Finance** (2018)

Engelberg, Joseph, *Discussion of: 'Earnings Announcement Promotions: A Yahoo Finance Field Experiment"*, **Journal of Accounting and Economics** (2018)

Brogaard, Jonathan, Joseph Engelberg and Ed Van Wesep, *Why Do We Tenure? Analysis of a Long Standing Risk-Based Explanation*, **Journal of Economic Perspectives** (2018)

Engelberg, Joseph, Adam Reed and Matthew Ringgenberg, *Short Selling Risk*, **Journal of Finance** (2018)

Engelberg, Joseph, Arzu Ozogiz and Sean Wang, *Know thy Neighbor: Industry Clusters, Information Spillovers and Market Efficiency*, **Journal of Financial and Quantitative Analysis** (2018)

Engelberg, Joseph, Ray Fisman, Jay Hartzell and Christopher Parsons, *Human Capital and the Supply of Religion*, **Review of Economics and Statistics** (2016)

Engelberg, Joseph and Christopher Parsons, *Worrying about the Stock Market: Evidence from Hospital Admissions*, **Journal of Finance** (2016)

Da, Zhi, Joseph Engelberg, and Penjie Gao, *The Sum of All FEARS: Investor Sentiment and Asset Prices*, **Review of Financial Studies** (2015)

Dougal, Casey, Joseph Engelberg, Christopher Parsons and Edward Van Wesep, *Anchoring on Credit Spreads*, **Journal of Finance** (2015)

Brogaard, Jonathan, Joseph Engelberg and Christopher Parsons, *Network Position and Productivity: Causal Evidence from Editor Rotations*, **Journal of Financial Economics** (2014)

Engelberg, Joseph, Penjie Gao and Christopher Parsons, *The Price of a CEO's Rolodex*, **Review of Financial Studies** (2013)

Dougal, Casey, Joseph Engelberg, Diego Garcia and Christopher Parsons, *Journalists and the Stock Market*, **Review of Financial Studies** (2012), RFS Michael Brennan Best Paper Award, 1st place

Engelberg, Joseph, Adam Reed and Matthew Riggenberg, *How are Shorts Informed? Short-Selling, News and Information Processing*, **Journal of Financial Economics** (2012)

Engelberg, Joseph, Penjie Gao and Christopher Parsons, *Friends with Money*, **Journal of Financial Economics** (2012), JFE Fama-DFA Best Paper Award, 2nd Place

Engelberg, Joseph, Caroline Sasseville, and Jared Williams, *Market Madness: The Case of Mad Money*, **Management Science** (2012)

Da, Zhi, Joseph Engelberg, and Penjie Gao, *In Search of Attention*, **Journal of Finance** (2011)

Engelberg, Joseph, and Chris Parsons, *The Causal Impact of Media in Financial Markets*, **Journal of Finance** (2011)

Engelberg, Joseph, Charles Manski, and Jared Williams, *Assessing the Temporal Variation of Macroeconomic Forecasts by a Panel of Changing Composition*, **Journal of Applied Econometrics** (2010)

Engelberg, Joseph, Charles Manski, and Jared Williams, *Comparing the Point Predictions and Subjective Probability Distributions of Professional Forecasters*, **Journal of Business and Economic Statistics** (2009)

Engelberg, Joseph, and Jared Williams, *EBay's Proxy System: A License to Shill*, **Journal of Economic Behavior & Organization** (2009)

WORKING PAPERS:

Engelberg, Joseph, Byoung-Hyoun Hwang, Runjing Lu and William Mullins, *Giving Users What They Want: Social Media and Anomalies*

Engelberg, Joseph, Asaf Manela, William Mullins and Luka Vulicevic, *Entity Neutering*

Engelberg, Joseph, Christopher Parsons and Nathan Tefft, *First, Do No Harm: Financial Conflicts in Medicine*

Blocher, Jesse, Joseph Engelberg and Adam Reed, *The Long-Short Wars: Evidence of End-of-Year Price Manipulation by Short Sellers*

Engelberg, Joseph, *Costly Information Processing: Evidence from Earnings Announcements.*

INVITED PRESENTATIONS:

Acadian Asset Management (Boston) • AEA Meeting • AFA Meeting • Australian National University • Baruch University (Zicklin) • Baylor University (Hankamer) • Boston College (Carroll) • Brigham Young University (Marriott) • CAFIN Workshop (UC Santa Cruz) • Carnegie Mellon University (Tepper) • CEPR European Conference on Household Finance (Syracuse, Italy) • Claremont McKenna College (Economics) • Columbia News Conference • Columbia University (CBS) • Columbia University (CSB) • Cornell University (Johnson) • Dartmouth College (Tuck) • DePaul University (Chicago) • DePaul University (Driehaus) • DePaul University (Kellstadt) • Drexel University (Lebow) • Duke University (Economics) • Emory University (Goizueta) • Erasmus University (Rotterdam) • European Economic Association (ESEM) • Fifth Annual Behavioral Science Conference (Yale) • Financial Risks International Forum (Paris) • Florida State University (Tallahassee) • FMA/UC-Davis Napa Valley Conference (Rutherford) • FRA Meeting (Las Vegas) • Fuller Thaler Asset Management (San Mateo) • George Washington University (School of Business) • Georgetown University (McDonough) • Georgia State University (Robinson) • Georgia Tech (Scheller) • Goldman Sachs Asset Management • Harvard University (HBS)

• HKUST (Hong Kong) • Indiana University (Kelley) • INSEAD • JAE Conference • Law and Finance Conference (USD) • London Business School • London School of Economics • Massachusetts Institute of Technology (Sloan) • McGill University (Desautels) • MFA Meeting (Chicago, IL) • Miami Behavioral Finance Conference (Miami) • Michigan State University (Broad) • Monash University • Nanyang Technological University • National University of Singapore • Naval Postgraduate School (GSB) • NBER Asset Pricing Meeting • NBER Behavioral Economics Meeting • NBER Market Microstructure Meeting • New York University (Stern) • North Carolina State University (Jenkins) • Northwestern University (Kellogg) • Notre Dame (Mendoza) • Oxford University (Nomura-OMI) • Penn State (Smeal) • Red Rocks Finance Conference (Zion National Park) • Rice University (Jones) • Rutgers University • SFS Cavalcade • Shanghai Financial Forefront Symposium • Singapore Management University • Southern California Finance Conference (Claremont McKenna) • Stanford University (Accounting Summer Camp) • TCU Neeley Finance Conference (Fort Worth) • Temple University (Fox) • Texas A&M (Mays) • Texas Christian University (Neeley) • Texas Tech University (Rawls) • Thaler Fuller Asset Management (San Mateo) • The Ohio State University (Fisher) • The Tinbergen Institute (Amsterdam) • Tilburg University • Tulane University (Freeman) • UC Berkeley (Economics) • UC Berkeley (Haas) • UC Irvine (Merage) • UC Riverside • UC San Diego (Economics) • UC Santa Cruz (Economics) • UCLA (Andersen) • UCSD (Economics) • UCSD (Rady) • UCSD Spring School (Rady) • University of Alabama (Culverhouse) • University of Alberta (Edmonton) • University of Arizona (Eller) • University of Arkansas (Walton) • University of California, Davis (Sustainability & Finance Symposium) • University of Chicago (GSB) • University of Colorado (Leeds) • University of Florida (Gainesville) • University of Hawaii (Shidler) • University of Illinois (COB) • University of Illinois (Gies) • University of Illinois Chicago (Business School) • University of Iowa (Tippie) • University of Manheim (Frankfurt) • University of Miami (Coral Gables) • University of Michigan (Ross) • University of Missouri (Trulaske) • University of Nevada Las Vegas (Lee) • University of New South Wales • University of North Carolina (Kenan-Flagler) • University of Notre Dame • University of Oklahoma (Price) • University of Oregon (Lundquist) • University of Pennsylvania (Wharton) • University of Queensland • University of Rochester (Simon) • University of South Carolina (Moore) • University of South Florida • University of Southern California (Marshall) • University of Sydney • University of Technology Sydney • University of Tennessee Smoky Mountain Conference (Asheville) • University of Texas AIM Conference (Austin) • University of Toronto (Economics) • University of Utah (Eccles) • University of Virginia (Mcintire) • University of Washington • University of Wisconsin-Milwaukee • UT Dallas Spring Finance Conference (Jindal) • Utah Winter Finance Conference (Snowbird) • UW Milwaukee (Lubar) • Washington State University (Pullman) • Washington University – St Louis (Olin) • WFA Meeting • WFA Meeting (Huntington Beach) • WHU (Otto Beisheim School of Management) • Yale (SOM) • Yale University (New Haven) • York University

MEDIA COVERAGE:

The Game Stop meme-stock frenzy — what can we learn? Three years later, did short sellers get the last laugh?, **Marketwatch (January 16, 2024)**

WSJ Real Time Economics, **Wall Street Journal (July 20, 2022)**

Airbnb Hosts' College Fumble, **Wall Street Journal (September 20, 2021)**

SEC's partisan divide on display as Republican commissioners object to Gensler plan to overturn Trump-era rules, **Marketwatch (June 14, 2021)**

In Long Run, There's No Such Thing as an Einstein Investor, **New York Times (June 23, 2017)**

Momentum, greed and baseball cards, **Reuters (July 13, 2016)**

Don't Shortchange Short Sellers, **Bloomberg (June 24, 2014)**

Let Go of the Money Worries, **New York Times (June 9, 2014)**

Is Too Much Financial News Affecting Your Health? , **NPR Marketplace (January 16, 2014)**

When Stocks Drop, Heart Attacks Rise, **ABC News (January 7, 2014)**

Offbeat Dispatches From Economic Summit, **Wall Street Journal (January 5, 2014)**

Stocks Worry Investors Sick as Losses Spur More Hospital Visits, **Bloomberg (January 5, 2014)**

Drug company contributions can 'influence' medical decisions, **Financial Times (August 18, 2013)**

Data Dive Finds Doctors For Rent, **NPR (August 5, 2013)**

Which Stocks Will Rise? Ask Google, **Wall Street Journal (February 18, 2011)**

The Wisdom of the Short-Sellers, **New York Times (March 28, 2010)**

Economics: That's Life , **Washington Times (January, 18, 2007)**

Moving the markets: They couldn't be more different, but Jim Cramer and the late Louis Rukeyser share one thing,, **Chicago Sun Times (June 4, 2006)**

Cramer Investment Advice Warrants Caution, **Associated Press (May, 30, 2006)**

Cramer: Stock Tips for Suckers?, **LA Times (March, 22, 2006)**

'Mad Money' stock picks show success often fleeting, **San Diego Union Tribune (March, 22, 2006)**

SERVICE:

Referee for:
American Economic Review, Journal of Political Economy, Science, Quarterly Journal of Economics, Proceedings of the National Academy of Sciences, Journal of Finance, Journal of Financial Economics, Review of Financial Studies, Review of Accounting Studies, Journal of Monetary Economics, Management Science, Journal of Applied Econometrics, Review of Asset Pricing Studies, Journal of Business and Economic Statistics and Annals of Applied Statistics

INDUSTRY WORK:

Consultant, Morgan Stanley, 2005
Consultant, Chicago Board of Trade (CBOT), 2006
Academic Advisor, GSG Capital Advisors, 2011 – 2013
Academic Advisor, Fuller Thaler Asset Management, 2014 – 2015
Chief Research Officer, Counterpoint Mutual Funds, 2015 - present